

	REQUEST FOR PROPOSAL	Format No.	F-PUR-07
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RFP # EF-2026-03

Open dates: **August 11 2026 to August 28 2026**

(proposals after EOD on this date will NOT be considered)

Send to: procurement@edunetfoundation.org with all required documentation.

Probable award date: **01 September 2026**

At present Edunet Foundation has direct presence in twenty odd states across India. Programs are delivered to 250,000 plus learners every year through their colleges, institutions, and schools. Programs delivered by Edunet range in duration from several hours to several months and are usually blended in nature, combining online asynchronous learning with synchronous video-based sessions, instructor-led in-classroom sessions, expert sessions, mentoring and project-based learning. Most programs have access to employment as the ultimate objective.

To change the focus of the programs from mere employment to entrepreneurship, Edunet Foundation is seeking to augment its curriculum so that basics of entrepreneurial behavior are integrated in all programs offered around India.

Edunet Foundation invites qualified vendors to submit quotations for the design, implementation, hosting, and ongoing support of a comprehensive, cloud-based platform combining the modules described below, together with the infrastructure and managed services described.

Scope of Work — Platform Modules

The proposed solution must provide the following five integrated modules. Modules may be delivered as a unified suite or as tightly integrated best-of-breed components with single sign-on (SSO) and shared reporting.

#	Module	Required Capabilities
1	Human Resource Management System (HRMS)	Employee records, payroll, attendance/leave, performance management, recruitment/onboarding workflows for internal staff.
2	Customer Relationship Management (CRM)	Manage relationships with partners, donors, corporate sponsors, and institutional stakeholders; pipeline, communications, and engagement tracking.
3	Learning Management System (LMS)	Course authoring/delivery, content library, assessments, certifications, and support for both self-paced and instructor-led programs.

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4	Student Tracking & Onboarding	End-to-end learner lifecycle: registration, KYC/verification, cohort assignment, progress tracking, alumni tracking, and automated onboarding workflows.
5	Multi-Program Dashboards	Configurable, role-based dashboards per program (e.g., Skills4Future, IBM SkillsBuild, CPIT) tracking enrollment, completion, employment outcomes, and other KPIs in real time.

Infrastructure, Hosting & Support Requirements

In addition to application functionality, the quotation must cover the following as part of the overall platform offering:

Component	Requirement
Cloud Platform	Hosted on Microsoft Azure or Amazon Web Services (AWS) — vendor to specify choice and justification (region, data residency, uptime SLA).
Ongoing Platform Management	Monitoring, patching, upgrades, backups, disaster recovery, and performance optimization as a managed service.
Domain & DNS Management	Registration/renewal and management of Edunet Foundation's platform domain(s), SSL certificates, and DNS configuration.
Technical Support	Defined support tiers (e.g., L1/L2/L3), response/resolution SLAs, helpdesk channel(s), and support hours (business hours vs. 24/7).

Scale & Performance Requirements

1. **Learner Volume:** The platform must support 200,000+ active learners over the course of each year, with headroom to scale further as Edunet Foundation's programs grow.
2. **Concurrent Programs:** The solution must support multiple simultaneous programs (e.g., IBM SkillsBuild, Skills4Future, CPIT, and future initiatives), each with independently configurable workflows, branding, and dashboards.
3. **Availability:** Vendor should specify uptime SLA (e.g., 99.9%) and disaster recovery / business continuity provisions.

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4. Data Security & Compliance: Vendor should describe data protection standards, access controls, and compliance with applicable Indian data protection regulations.

Pricing Model Requested

Vendors must submit pricing under one (or both, for comparison) of the following models, based on a minimum of 200,000 learners:

- Per-Learner Pricing — a per-learner rate (annual or one-time), inclusive of all modules, platform hosting, management, domain management, and support.
- Monthly Subscription Pricing — a flat monthly fee covering all modules and services at the 200,000+ learner scale, noting any tiered pricing for additional learner bands.

For both models, please itemize costs separately for: (a) software/platform licensing, (b) cloud infrastructure (Azure/AWS), (c) ongoing platform management, (d) domain management, (e) technical support, and (f) implementation/onboarding (one-time).

Vendor Qualifications & Proposal Requirements

Quotations should include the following information:

1. Company overview, relevant experience, and reference clients (preferably in EdTech, nonprofit, or workforce development sectors).
2. Proposed technical architecture, including choice of cloud platform (Azure or AWS) and rationale.
3. Detailed description of how each of the five modules (Section 3) will be delivered, including any third-party integrations.
4. Implementation plan and estimated timeline to go-live.
5. Support model: SLAs, escalation process, and support hours.
6. Data migration approach (if applicable) and data ownership/portability terms.
7. Full pricing breakdown per Section 6, including any assumptions or exclusions.
8. Contract terms: minimum commitment period, renewal terms, and exit/transition provisions.

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Evaluation Criteria

Quotations will be evaluated on the basis of (in no particular order): functional completeness across all five modules, technical architecture and scalability, total cost of ownership, vendor experience and references, implementation timeline, and quality of support/SLA commitments.

Other terms and conditions:

- Suppliers may quote for all or only a part of the above bill of materials, at their discretion. Edunet Foundation reserve the right to buy different products from different vendors or all from a single vendor (preferred).
- Payments will be made against invoices, within 15 working days of receiving a valid invoice.
- Payment terms: please specify
- Taxes, if any, must be indicated separately in the proposal.
- The proposal must be accompanied by the filled-up Supplier Information Form, **duly signed, stamped and scanned**. This format is available on the Edunet Foundation Procurement page. All required collaterals like GST registration, corporate registration, PAN details, TAN details, PF/ESIC certifications etc. must be provided along with the filled-up Supplier Information Form. In case this information is not available and if a satisfactory explanation is not provided, the proposal shall not be considered.
- All proposals must reach Edunet Foundation at the designated email address on or before the stated deadline.